The Cahill System
Sales Assistant Software

MULTIMICRO
SYSTEMS
Since 1984

Announcing a Powerful Way to Manage Quotes and Sales Data Across the Enterprise

Let's face it. As a lighting and electrical distributor, managing the Lighting and Job quotation process for multiple branches, users and roles isn't easy. Controlling system user access can be difficult. And getting insights from disparate sales data can be tough—but not anymore.

Introducing the Enterprise Distributor Quotation System (EDQS)

This innovative quotation system delivers all the powerful capabilities of our industry-leading Sales Assistant Distributor Quote System, and is designed for larger (multiple branch, users and roles) distributors that want to manage all or multiple locations together in a single data depository at an enterprise level.

Maximum Flexibility. Minimum Hassles.

EDQS gives you the flexibility to structure your enterprise by Regions, as well as by Branches within each Region. You can also customize access and permissions for each user. Just assign an individual's branch location, role, and level of access—then permit access to all Regions, multiple Regions, one Region, or a Branch only. Your configuration for each user will determine which quotes, prices, and products he or she will be able to view and/or edit.

Here are Some of the Types of Access You Can Provide (any role or level can be read only):

» **System Admin (All-Access) –** Ideal for an executive at headquarters, or even a power user at a Branch location, this allows access to all data and full capabilities of the system.

» **System Admin(All-Access)/ Read Only –** Perfect for an administrative support person who needs access to all data in the system for reporting purposes only — "read only" access keeps data intact.

» **Enterprise -** For individuals at headquarters, or even a power user at a Branch location, this allows access to all/part of the data and full capabilities of the system, without System Admin capabilities.

» **Regional Access Only –** For individuals like a regional vice president, you can limit access to data for multiple or all Branches within his/her Region (with no access to data for any other Region).

» **Branch Access Only –** A user in a specific Branch can be assigned one of the three Branch Roles (Branch Admin, Power user, Regular user) based on the Level of access needed. Within the branch, you can limit users to only view/edit certain salesman's quotes within the branch.

Create a Variety of Quote and Sales Data Reports on Several Levels

» Enterprise/National
» Regional
» Branch
» Sales Team
» Salesperson

Set it up Once and You're Set to Go

Once you configure EDQS, you can rest easy knowing that everyone has the appropriate level of access—and you can simply add, change or delete access as needed.

Finally, your enterprise can focus on quoting more jobs. Turn more quotes into orders. And deliver more efficient service that not only builds customer loyalty—it builds your business.

Enterprise Distributor Quotes System Includes:

» Full Quotations System with Quote Price History
» Project Control
» Role-based Access System, any user can be read only
» Paperless Office – Sales Assistant Filing Cabinet
» Price/Product System and Bid Board
» Name and Address & material crossover
» Security and Administration
» PDF Spec Sheet Submittal System for Project Specification

» **Interface with:**
Epicor and Infor
Distributor Systems

» **Development Platform:**
Microsoft Visual Studio

» **Operating Systems
for Workstations
or Single User System:**
Windows XP, Vista,
Windows 7, Windows 8 or
Windows 10 (32-bit or
64-bit (x64))
Apple OS with
Parallels Desktop

» **Database:**
MySQL, the world's most
popular open source
database software
with over 100 million
copies distributed

Schedule a Free Demo Today

See for yourself how EDQS can help your lighting quotations department succeed. Contact us at **404-296-8966** or **demo@multimicrosystems.com** to schedule a short online demonstration today. For your convenience, we'll set up a video conference using *GoToMeeting* and have our experts show you how easy it is to get started.

404-296-8966
www.multimicrosystems.com

The Cahill System
Sales Assistant Software

MULTIMICRO SYSTEMS

The Leading Provider of Sales and Quotation Software in the Lighting and Electrical Industry

There's a reason why more than 1,000 customers and 3,000 users worldwide choose Multimicro Systems—we help distributors successfully manage multiple locations, users and roles in a single data depository. Since opening our family business in 1984, we've become recognized as the leading software provider in the lighting industry.

Multimicro Systems solutions (also known as The Cahill System) are backed by experienced staff of professionals who work hard to help you become a more effective quotations department and sales organization. Each staff member has more than 10 years of experience in the lighting industry, which enables us to deliver a product and service that truly caters to your needs.

More Flexibility. More Management Capability.

Featuring the most comprehensive and feature-rich software system for enterprise-level lighting and electrical distributors, Multimicro has you covered with:

» Great value and lower prices

» Subscription Pricing – Pay a monthly fee and everything's included (installation, training, upgrades and updates). With Multimicro, there are no hidden fees

» Original industry-specific software developed in-house by industry experts

» Superior customer service and complementary training

» And a Money-Back Guarantee

MULTIMICRO SYSTEMS, LLC

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Demo Request: **demo@multimicrosystems.com**

www.multimicrosystems.com