SAW8

MULTIMICRO SYSTEMS
Sales Assistant Software

New Version

Cahill Sales Assistant For Windows

New Development Environment

Based on Your Input

New Database

The latest innovation from the proven leader in software for the lighting industry

New Features

User design concept

We're excited to release SAW8. We have always said that ***our users design our software*** and that is the guiding principal of this new version. We have listened to your suggestions for over **twenty five years** to design this outstanding release. We have maintained our familiar ease of use features to reduce the learning curve. We strive to promote the benefits, not the features of our software.

The Latest Development Environment Technology

We are using the latest Microsoft Development Platform – Visual Studio 2010. According to Microsoft, this environment delivers the compelling user experiences for Windows7, the 2007 Office system and is the next wave of innovation.

We are using **MySQL** for the database. MySQL is the world's most popular open source database software, with over 100 million copies downloaded or distributed throughout its history. With its superior speed, reliability, and ease of use, MySQL has become the preferred choice for forward-thinking corporate IT Managers because it eliminates the major problems associated with downtime, maintenance and administration for modern applications.

This new version will enhance Multimicro Systems reputation of providing easy to learn software that meets your needs, the best value for the dollar, and continued dependability backed by superior support.

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What to Expect in SAW8

SOME ENHANCEMENTS

Customize the form size, the drop down options, the style color and the position on your desktop

Allow for Follow Up notifications in most systems

Quotes and orders are linked back to the original project

Modify records within the grid – IE: Commission Reconcile and Lookup Options

Error logs from every application

Simple and easy to learn interface

Our goal is to incorporate new technology without creating an unfamiliar software package. We want to take the application that you are already comfortable with and build on to it using the latest technology. This avoids any learning curve associated with upgrading software and empowers you to be more efficient in your business needs.

New Menu Style making options easy to find and can be customized.
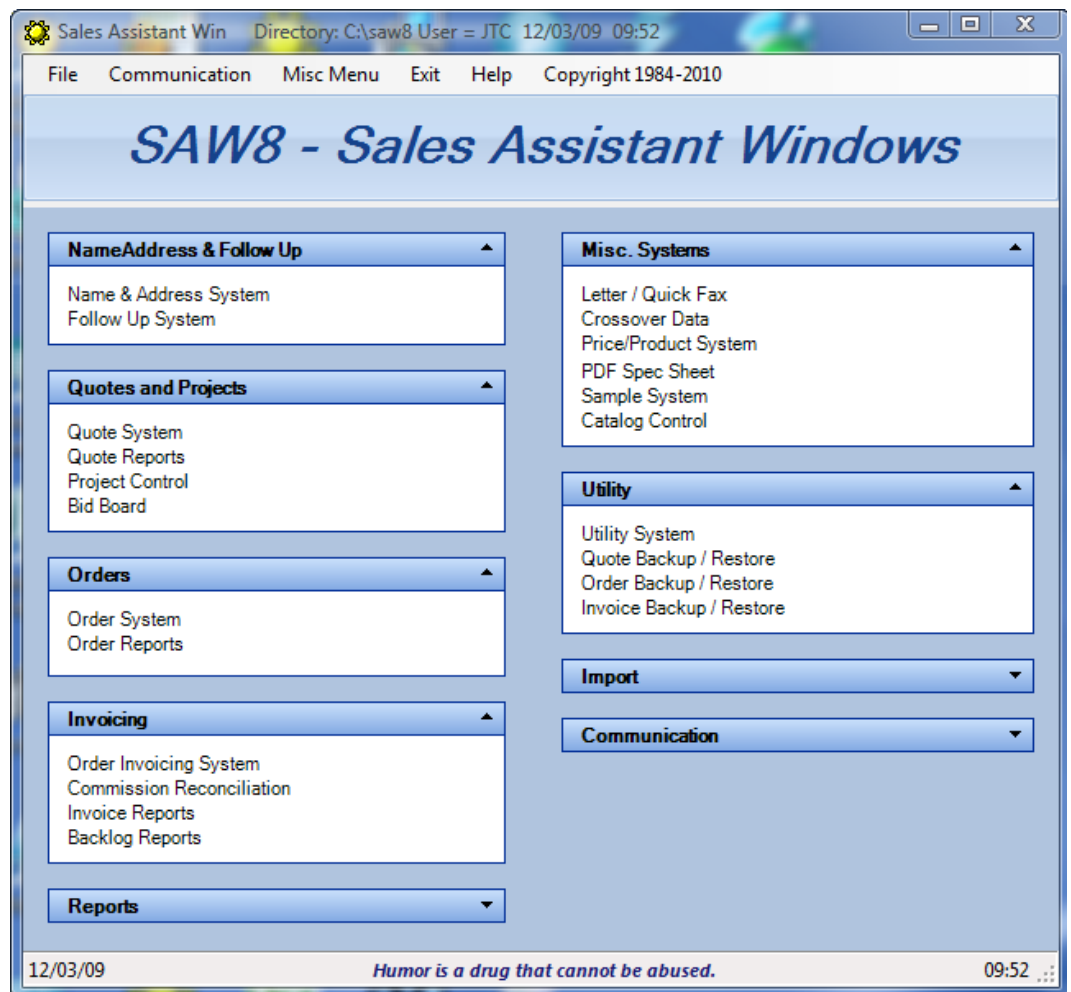
SAW8 – Designed by Users

SOME ENHANCEMENTS

More undo functions or recovery from common mistakes

Send quotes to many customers at once

Change locking rules by giving the user a view only mode

Group by bar that you move a column header to: This groups, sorts and allows drill down

Filter bar that you key into to select matching data in that column

New Grid Lookup & Sort Options making your data easy to find
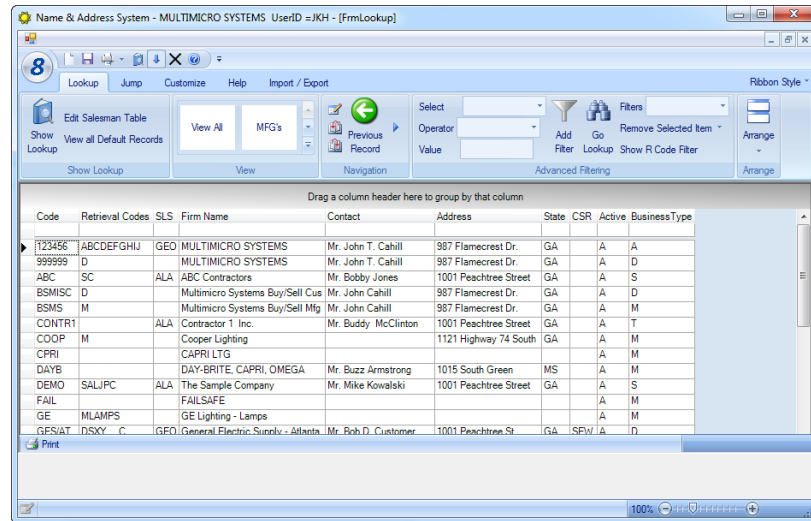
Group Data into one or more columns using the Group Bar. By moving the desired column to the group bar area, the rows are grouped together allowing you to drill down on each.
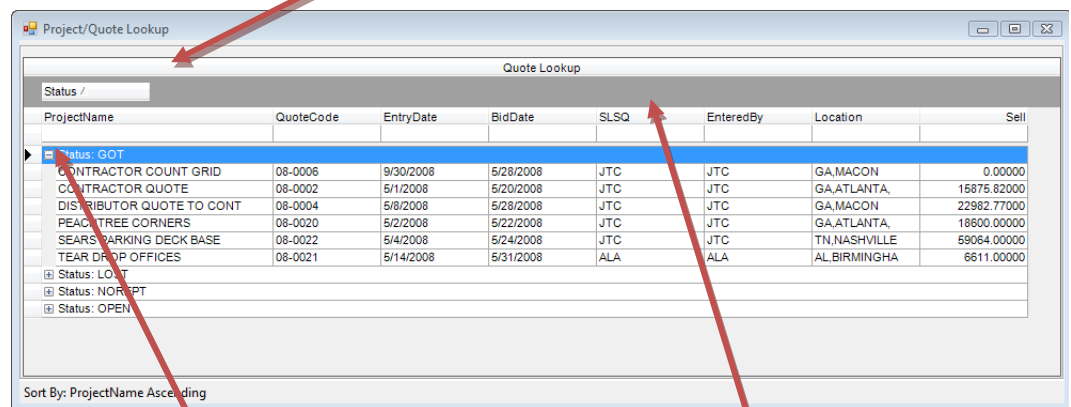
Click on the "+" to open and drill down on any grouped data.

Click on a column header to sort

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SAW8 – *Selection and Filtering Data*

SOME ENHANCEMENTS

Add line items to Invoices

Easier interface for Factory Download of data

Quote side by side comparison of RFQ or Restore Quote Function

Filter or sort data easily with keywords using the Filter Bar. In this case, *ALA* is entered in the filter bar to just show records assigned to *ALA*

The Order System shows all Invoices per order and the Line Items attached to each invoice.

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SAW8 – Drop Down Everywhere

Drop down lookup lists wherever possible: SLS, Status, MFG, Products, Etc.

Automatic recalculation of column totals, always shown on the column footer

Lamps attached to the end of each fixture

Many Drop Down Lookup Buttons

Expanded catalog description field

More color coding of unique lines

Each project has a folder to store related documents

Simple line codes for notes, subtotals, printing and etc.

More sales splits and specifiers per project

Unlimited space for Salesman, Specifiers, and Notes

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SAW8 – *Follow Up and Calendaring*

SOME ENHANCEMENTS

Follow-up and Expedite System with Calendar tools

To do Lists \ Task lists with Reverse date lookup from today back

Expanded Order and Invoice reporting to handle many SLS Splits and other options

Pop up Reminders to keep you on schedule

Use the Calendar tool with reminders to notify you of outstanding work items.

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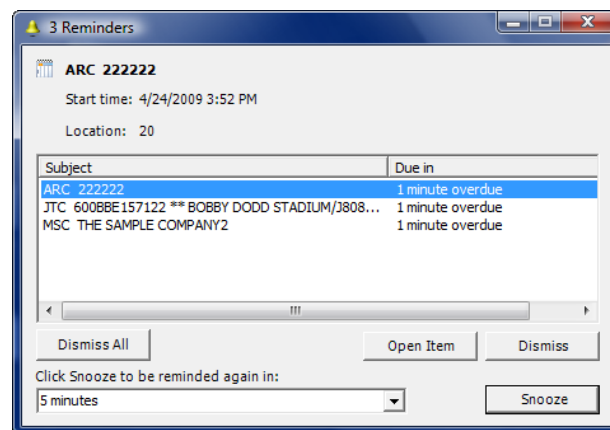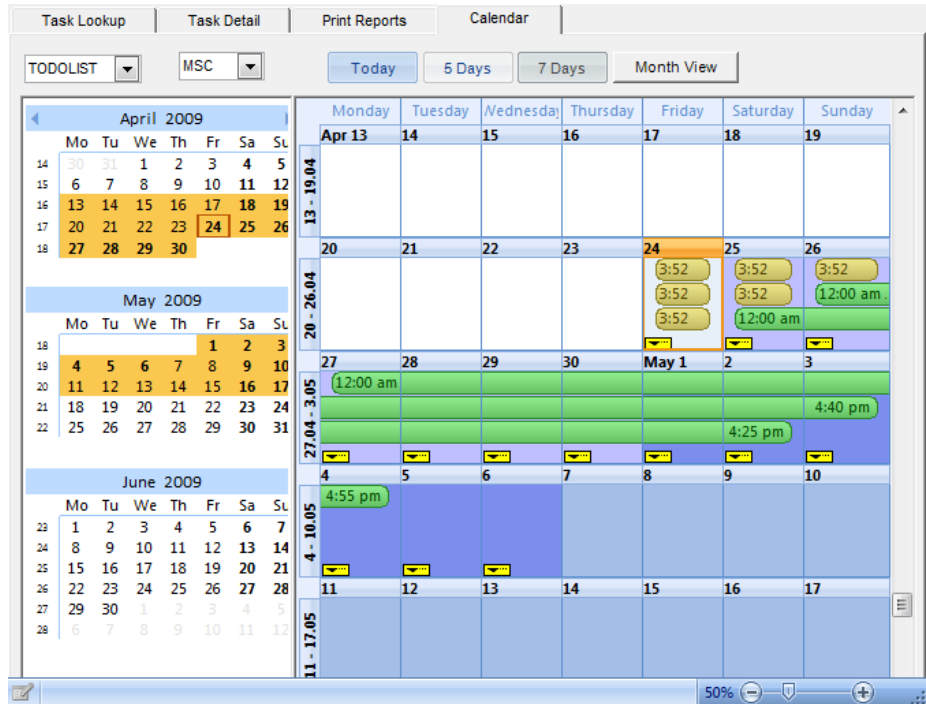
SAW8 – View Multiple Documents

View Multiple Projects, Quotes on the same screen

SOME ENHANCEMENTS

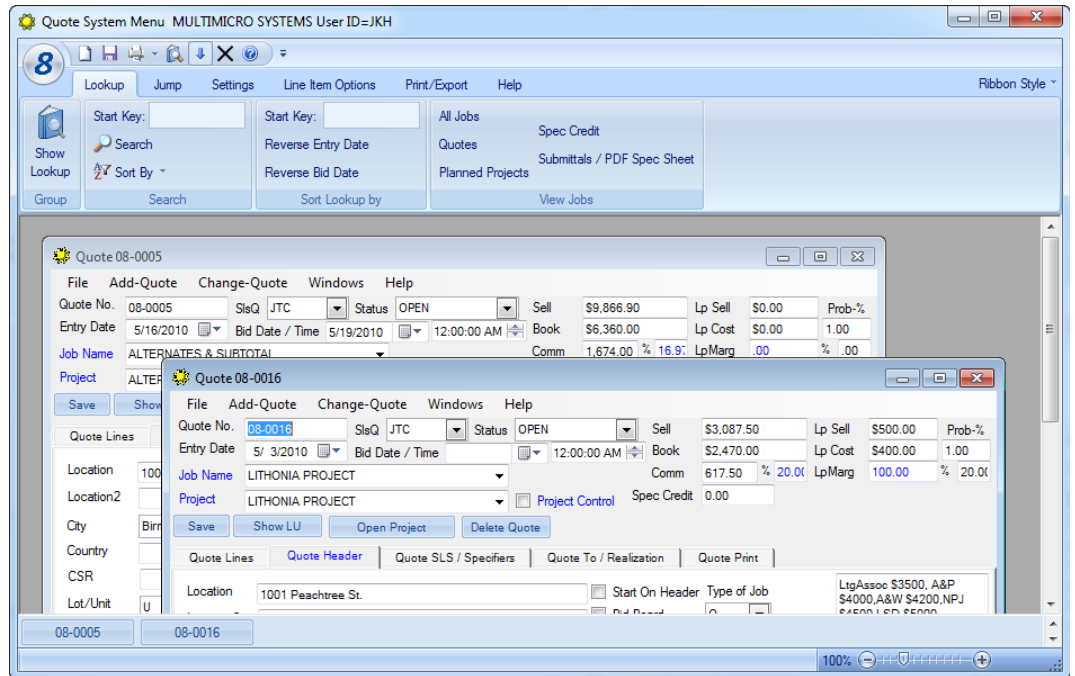**Make everything customizable (colors/fonts for main menu and screens)**

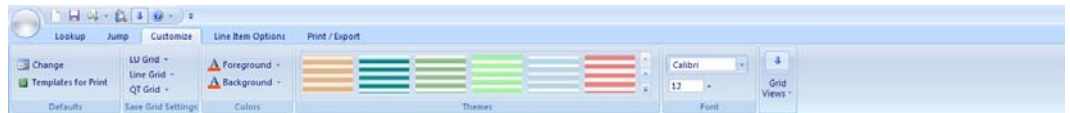**Make all forms resizable**

Auto Save, Recover

All grids are resizable

You can move columns left and right to customize

Hide any columns you don't need

Completely Customize the grids you work with every day with the ability to change colors, fonts, size, and visibility.

Easily zoom in/out from the grid, arrange columns in your preferred order

SAW8 – Customize Output

SOME ENHANCEMENTS

Improved report selection criteria

All Reports can be exported to Excel, CSV, HTML, and PDF. No need for special printers or third party software

Reports to handle unlimited SLS Splits and other options

You select which columns to include and the order of the columns.

Overlay feature that prints on top of reports

Easily create printing templates to print just the columns you need

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