

SAW8

MULTIMICRO SYSTEMS *Sales Assistant Software*

*The latest innovation from the proven leader in software
for the lighting industry*

New Version

*Cahill Sales
Assistant
For Windows*

*New
Development
Environment*

*Based on
Your Input*

*New
Database*

New Features

User design concept

We're excited to release SAW8. We have always said that *our users design our software* and that is the guiding principal of this new version. We have listened to your suggestions for over **twenty five years** to design this outstanding release. We have maintained our familiar ease of use features to reduce the learning curve. We strive to promote the benefits, not the features of our software.



The Latest Development Environment Technology

We are using the latest Microsoft Development Platform – Visual Studio 2010. According to Microsoft, this environment delivers the compelling user experiences for Windows7, the 2007 Office system and is the next wave of innovation.



We are using **MySQL** for the database. MySQL is the world's most popular open source database software, with over 100 million copies downloaded or distributed throughout its history. With its superior speed, reliability, and ease of use, MySQL has become the preferred choice for forward-thinking corporate IT Managers because it eliminates the major problems associated with downtime, maintenance and administration for modern applications.

This new version will enhance Multimicro Systems reputation of providing easy to learn software that meets your needs, the best value for the dollar, and continued dependability backed by superior support.



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What hasn't changed in SAW8?

Our basic interface stays very familiar so that our ease of use and short training cycles will continue. Our software flows the way you perform your functions, not the way a programmer thinks. Reliability hasn't changed. The new MySQL database by Oracle assures us of that. We will continue our superior support. We will answer the phones and do not believe in call back systems. This is the best software value in the industry at about half the cost of our competitors.

Lookup Menus are easy to sort, filter, and group by (Move the Status Column to Gray Bar)

Sort Quotes By: Job Name, Entry Date, Bid Date, Location and Project Name

Quote Lookup ** Reverse Entry Date Sequence 06-15-11 ** Limit 400 Records ** Do Go LU to show more Quotes

Sort Quotes By: Start Date 1/ 1/2008 Status ALL SLSQ ALL Type of Job Q Open in New Win
 Job Name End Date 6/15/2011 E-By ALL Start Key Go LU

| Quote Lookup | | | | | | | | | | |
|---|----------|------------|------------|--------|------|------|-------------|----------|----------|-------------------------------------|
| Drag a column header here to group by that column - Type into the Blue filter bar under a heading to filter/find data rows. -Click on a Column Header Name to Sort the Grid by that Column. | | | | | | | | | | |
| Job Name | QuoteCod | Entry Date | Bid Date | Status | SLSQ | E-By | Sell | Comm-\$ | Bid Boar | |
| WLU - CENTRAL RECEIVING | A11-0328 | 2011-06-10 | 2011-06-10 | OPEN | MSC | ROB | \$619.00 | 185.70 | | <input checked="" type="checkbox"/> |
| TURNER PARK FIELD HOUSE | A11-0327 | 2011-06-10 | 2011-06-14 | OPEN | MAT | ROB | \$13,194.15 | 3,298.55 | | <input checked="" type="checkbox"/> |
| DIXIE OUTLET MALL - GARDC | A11-0326 | 2011-06-09 | 2011-05-10 | OPEN | MSC | BBS | \$1,015.00 | 280.00 | | <input checked="" type="checkbox"/> |
| FORT ERIE INTERPRETIVE C | A11-0325 | 2011-06-09 | 2011-06-09 | OPEN | GAR | ROB | \$6,812.00 | 2,078.00 | | <input checked="" type="checkbox"/> |
| 96 UNIVERSITY APT. BLDG. | A11-0324 | 2011-06-09 | 2011-06-09 | OPEN | GAR | ROB | \$2,551.50 | 382.72 | | <input checked="" type="checkbox"/> |

Project/Quote Lookup

Quote Lookup

Status /

| ProjectName | QuoteCode | EntryDate | BidDate | SLSQ | EnteredBy | Location | Sell |
|---------------------------|-----------|-----------|-----------|------|-----------|--------------|-------------|
| Status: GOT | | | | | | | |
| CONTRACTOR COUNT GRID | 08-0006 | 9/30/2008 | 5/28/2008 | JTC | JTC | GA,MACON | 0.00000 |
| CONTRACTOR QUOTE | 08-0002 | 5/1/2008 | 5/20/2008 | JTC | JTC | GA,ATLANTA | 15875.82000 |
| DISTRIBUTOR QUOTE TO CONT | 08-0004 | 5/8/2008 | 5/28/2008 | JTC | JTC | GA,MACON | 22982.77000 |
| PEACHTREE CORNERS | 08-0020 | 5/2/2008 | 5/22/2008 | JTC | JTC | GA,ATLANTA | 18600.00000 |
| SEARS PARKING DECK BASE | 08-0022 | 5/4/2008 | 5/24/2008 | JTC | JTC | TN,NASHVILLE | 59064.00000 |
| TEAR DROP OFFICES | 08-0021 | 5/14/2008 | 5/31/2008 | ALA | ALA | AL,BIRMINGHA | 6611.00000 |
| Status: LAST | | | | | | | |
| Status: NO REPT | | | | | | | |
| Status: OPEN | | | | | | | |

Sort By: ProjectName Ascending

Click on the "+" to open and drill down on any grouped data.

Click on a column header to sort

Display Quotes in most recent sequence (IE: Descending Date)

The screenshot shows the 'Sort Lookup by' menu with the following options: Start Key: 050110, Reverse Entry Date (highlighted in yellow), Reverse Bid Date, and Sort Lookup by. The 'Reverse Entry Date' option is highlighted with a red box.

Quick Access Toolbar

The Quick Access toolbar allows you to quickly Add, Save, Print, Exit, etc.

The screenshot shows the Quick Access toolbar with icons for Save, Print, and Exit. The toolbar is highlighted with a red box.

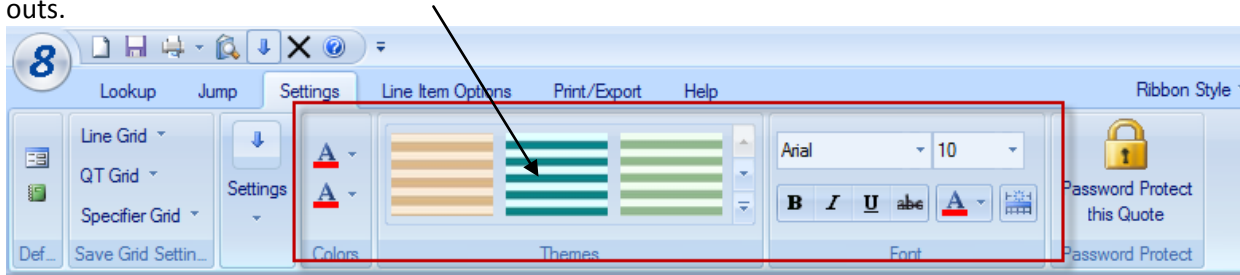
Customize Grids - Adjust Column Widths, Move Columns Around, Turn Columns Off/On, Change Colors

Only display the columns you need in various grids.

The screenshot shows the 'Line Grid' menu option, which is highlighted with a red box. Other options visible include Change Defaults, Templates for Print, and Save Grid Settin...

Resizing and Fonts selection

You can now change the Theme and color of the grids as well as the Font. This will also change the font on the print outs.

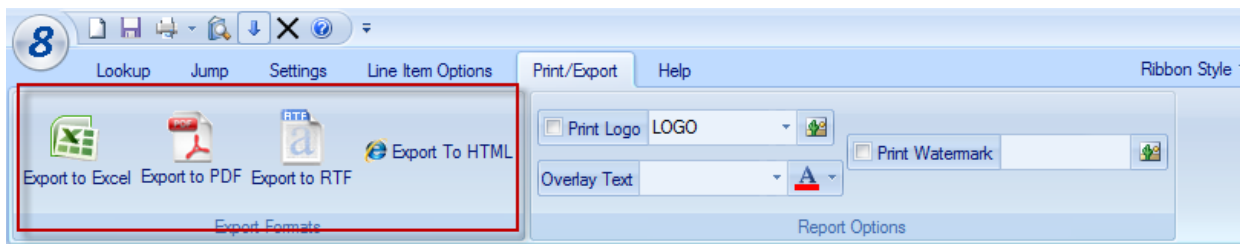


Customize Reports and select/save the columns you want to print

Select as little or as much data as you want to print on reports. The defaults are set to produce reports with a similar layout that you are used to seeing.

All documents including reports can be saved as Excel, PDF, HTML, RTF as well as image

It is now easier than ever to export to different outputs. With one click you can create PDF's of your Quotes and Orders. No PDF driver required.

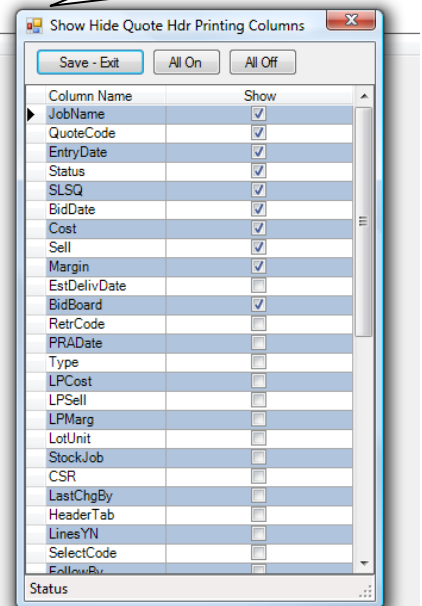


Please note the Watermark and Overly text features above. See the Quote Summary Report below.

Report Sort Sequence
 Quote Summary Sort By = Quote Code /
 Entry- 050110 - 123110 Bid- 010100 - 123120Include Blank Bid, QAMt- \$0-\$9,999,999 Sls- ALL Stat.

Turn Columns on or off

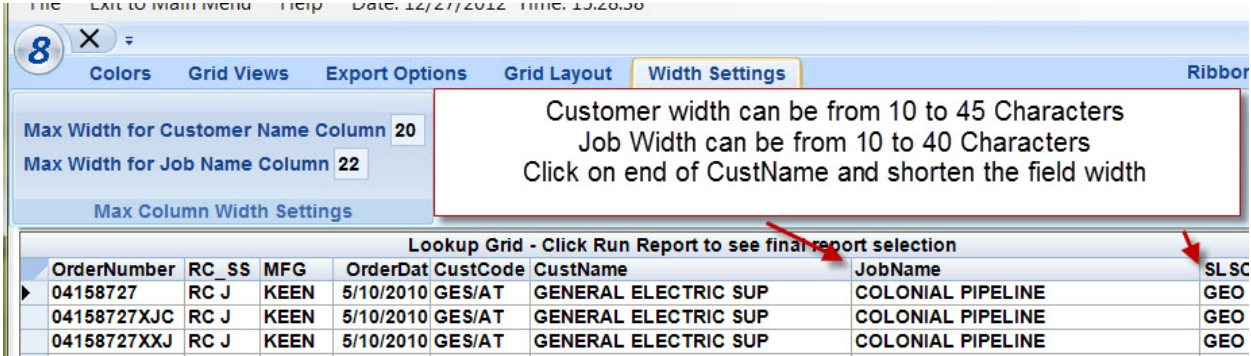
| Quote Master Grid | | | | | | | | | |
|---------------------------|-----------|-----------|--------|-------|----------|--------------|--------------|--------|----------|
| JobName | QuoteCode | EntryDate | Status | SL SQ | BidDate | Cost | Sell | Margin | BidBoard |
| PIPE AND WIRE SAMPLE | -PIPEWIRE | 05/15/10 | OPEN | JTC | 01/01/00 | \$880.95 | \$1,096.54 | 19.66 | N |
| CONTRACTOR QUOTE ABC | 08-0001 | 05/08/10 | OPEN | JTC | 05/10/10 | \$5,983.48 | \$7,258.76 | 17.57 | Y |
| DEMO JOB-HAYES COMPLEX | 08-0002 | 05/01/10 | GOT | JTC | 05/20/10 | \$12,540.00 | \$15,875.82 | 21.01 | Y |
| DIST COST & SELL PRICE | 08-0003 | 05/10/10 | OPEN | JKH | 06/07/10 | \$44,234.00 | \$55,943.00 | 20.93 | Y |
| DISTRIBUTOR QUOTE TO CONT | 08-0004 | 05/08/10 | GOT | JTC | 05/28/10 | \$19,535.00 | \$22,982.77 | 15.00 | Y |
| CONTRACTOR COUNT GRID | 08-0006 | 05/08/10 | GOT | JTC | 05/28/10 | \$14,988.00 | \$18,735.00 | 20.00 | Y |
| THOMAS LIGHTING JOB | 08-0015 | 05/03/10 | OPEN | JTC | 01/01/00 | \$6,001.50 | \$7,502.01 | 20.00 | N |
| LITHONIA PROJECT | 08-0016 | 05/03/10 | OPEN | JTC | 01/01/00 | \$2,470.00 | \$3,087.50 | 20.00 | N |
| LIGHTOLIER PROJECT | 08-0017 | 05/03/10 | OPEN | JTC | 01/01/00 | \$3,210.00 | \$3,776.50 | 15.00 | N |
| SEARS STORE | 08-0018 | 05/11/10 | GOT | JKH | 05/29/10 | \$1,004.60 | \$1,255.78 | 20.00 | N |
| PLAZA DEPT STORE | 08-0019 | 05/11/10 | LOST | WES | 05/31/10 | \$1,398.75 | \$1,545.00 | 9.47 | N |
| PEACHTREE CORNERS | 08-0020 | 05/02/10 | GOT | JTC | 05/22/10 | \$15,400.00 | \$18,600.00 | 17.20 | N |
| TEAR DROP OFFICES | 08-0021 | 05/14/10 | GOT | WES | 05/31/10 | \$5,950.00 | \$6,811.00 | 10.00 | N |
| SEARS PARKING DECK BASE | 08-0022 | 05/04/10 | GOT | JTC | 05/24/10 | \$50,200.00 | \$59,064.00 | 15.01 | N |
| REP LOT PRICES | 08-0024 | 05/02/10 | OPEN | JTC | 05/14/10 | \$202,542.30 | \$203,760.00 | 0.60 | N |
| LOT PRICES FROM VENDORS | 08-0026 | 05/14/10 | OPEN | JKH | 01/01/00 | \$469,248.00 | \$493,951.00 | 5.00 | N |



Changing the width of a column header will change its width when you print. If you change the width to zero, the column will not print.

You can also change the sequence of report columns by selecting a column heading and moving it Left or right.

You can reduce the number of pages on reports by limiting the length of Customer Name and Job Name fields.



The following long text caused two lines to print on each order. Shorten their lengths to prevent this.

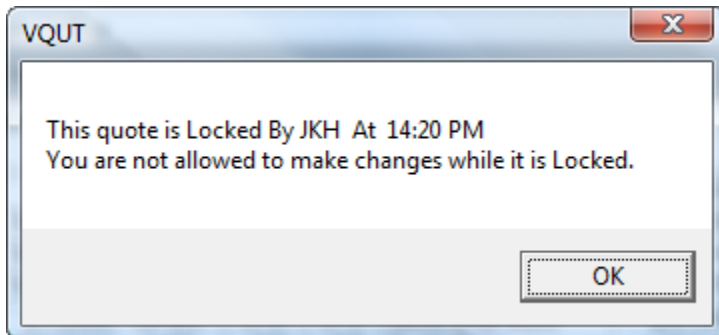
| | | | |
|-------------------------------|--------------------------|------------------------|----------------------|
| GENERAL ELECTRIC SUPPLY, INC. | DEKALB COUNTY ADMIN BLDG | GENERAL ELECTRIC SUPPL | DEKALB COUNTY STADIU |
| | | GENERAL ELECTRIC SUPPL | DEKALB COUNTY ADMIN |

Customize the dollar formatting on reports.



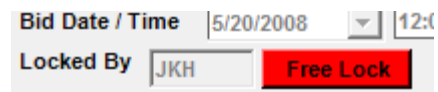
Quote and Order Locking Features – Who Has it Locked

The first user to open a quote will hold the lock on this quote automatically. This user has the quote locked from other users. While locked in this manner, other users will get the locked message shown on



the left. (IE: Who locked it and what Time.)

After Clicking OK they will see the red logo.



If they elect to stay in the quote, they will be allowed to view, but cannot save while it is locked by the first user.

The first user can clear the lock by: (1) – Closing the Quote. (2) – Exiting the Quote System or (3) - Click on the Blue Free Lock Image. After the first user clears the lock, the first user and any other users (still in it) are prohibited from saving it. However, if they exit the original quote and then come back to it(IE: Reread it), they will hold the lock. IE: The first user to any unlocked quote will then hold the lock.

For users with our Security System, a user can be prohibited from using the quote system altogether. They can also be set quote rights: 1 - View Only rights. (Can Not change, save or lock). 2 – No Lock rights. (Can View, Change and Save). 3 – Normal Lock (Can perform all functions.) The security administrator has the rights to remove any lock from any quote.

Any quote shown in red on the lookup view indicates it is open. The Locked By column tells you immediately who has it opened.

| Job Name | QuoteCode | Entry Date | Status | SLSQ | E-By | Sell | Comm-\$ | Bid Boar | Locked B |
|------------------------|-----------|------------|--------|------|------|-------------|-----------|-------------------------------------|----------|
| JACI CONVERT TEST | 08-0006 | 2010-05-15 | OPEN | JTC | JTC | \$1,029.60 | 100.62 | <input checked="" type="checkbox"/> | |
| ALTERNATES & SUBTOTAL | 08-0005 | 2010-05-16 | OPEN | JTC | JTC | \$9,866.90 | 1,674.00 | <input checked="" type="checkbox"/> | JKH |
| CONTRACTOR QUOTE | 08-0001 | 2010-05-08 | OPEN | WES | WES | \$5,914.76 | 1,051.28 | <input type="checkbox"/> | |
| DEMO JOB-HAYES COMPLEX | 08-0002 | 2010-05-01 | GOT | JTC | JTC | \$15,875.82 | 3,335.82 | <input type="checkbox"/> | |
| DIST COST & SELL PRICE | 08-0003 | 2010-05-10 | OPEN | JKH | JKH | \$55,042.00 | 11,700.00 | <input type="checkbox"/> | |

More space for Salesman Splits, Specifiers and internal notes

You can now split the Salesmen credit as much as you need to and you can add as many Specifiers as you need.

| Quote Lines | | Quote Header | Quote SLS / Specifiers | Quote To / Realization | Quote Print | File Cabinet |
|-------------|-------|--------------|------------------------|------------------------|-------------|--------------|
| SLS Code | Split | NCode | FirmName | ContactName | SLSCode | Type |
| JTC | 0.500 | JONES | Jones Architects Inc. | Bill Jones | JTC | S |
| JKH | 0.250 | SAMPLE | The Sample Contractor | Tom Smith | JKH | T |
| WNA | 0.250 | * | | | | |

Longer Description fields and Codes to add Notes and even images in the same cell.

Description field is now seventy five characters long. Use CON LnCode to print several lines in one cell.

| Quote Lines | | Quote Header | Quote SLS / Specifiers | Quote To / Realization | Quote Print | | | | | |
|-------------------------------------|-------------------------------------|--------------|------------------------|------------------------|-------------|-------------------------------------|---------------------|---------|---------|--------|
| Line Items | | | | | | | | | | |
| Active | Note | LnCode | Qty | Type | MFG | Description | Alt-G = Goto / Find | Sell | Comm-\$ | Comm-% |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | BLD | 10 | A1 | GLOB | contractor pricing | | 44.25 | 4.43 | 10.01 |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 22 | B | GLOB | SAMPLE | | 25.55 | 2.56 | 10.02 |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | IMG | | | CHAM | C:\SAW8_Rep\IMAGES\BR124L125P.jpg | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | CON | 1 | | CHAM | CUTLER HAMMER BR1224L125P | | 25.00 | | 0.00 |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | CON | | | | 125 Amp Mail Lug Indoor Load Center | | | | |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | | | | | | | | | |
| | | | 33 | | | | | 1029.60 | 100.62 | 9.77 |

Line 1 Sort = Original Seq

Line Codes SUB-SubTotals, BTX-Before Tax, TAX-Total Tax, BLD-Bold Printing, FRT-Freight, IMG-Image Print, Etc.

New Line Code column allows many functions to be performed on the lines easily. A few examples are shown below and others include Subtotals, Freight Lines, Page Breaks, Confidential Line, and Taxes.

| Quote Lines | | | | | | | | | | |
|-------------------------------------|--------------------------|------------------------|-----|------|------------------------|-------------------------------------|---------------------|-------------|---------|--------|
| Quote Header | | Quote SLS / Specifiers | | | Quote To / Realization | | | Quote Print | | |
| Line Items | | | | | | | | | | |
| Active | Note | LnCode | Qty | Type | MFG | Description | Alt-G = Goto / Find | Sell | Comm-\$ | Comm-% |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | BLD | 10 | A1 | GLOB | contractor pricing | | 44.25 | 4.43 | 10.01 |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 22 | B | GLOB | SAMPLE | | 25.55 | 2.56 | 10.02 |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | IMG | | | CHAM | C:\SAW8_Rep\IMAGES\BR124L125P.jpg | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | CON | 1 | | CHAM | CUTLER HAMMER BR1224L125P | | 25.00 | | 0.00 |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | CON | | | | 125 Amp Mail Lug Indoor Load Center | | | | |
| | | | 33 | | | | | 1029.60 | 100.62 | 9.77 |

CON Line code will group lines into a single cell on the prinout
 IMG Line code will insert an image into the printout

Drop Down Everywhere - MFG, Customer, Catalog Number, Line Codes, Etc

| Line Items | | | | | | | | | | |
|-------------------------------------|--------------------------|--------|------|-------|-------------------------|--|--|--|--|--|
| Active | Note | LnCode | Qty | MFG | Type | Description | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 200 | DAYB | 4LPT | BASE BID | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 20 | | | 2GTG8432-01-UNV-1/4-EB | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | SUB | 220 | BSMS | My Company Buy/Sell | Description | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | | | | 2GTG8332-01-UNV-1/3-EB | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | | DAYB | DAY-BRITE, CAPRI, OMEG | 2GTG8432-01-UNV-1/4-EB | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | -200 | GLOB | Globe Illumination Co. | 2TG8231U6-01-277V-1/3EB-LPT735-F1 | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 200 | KEEN | Keene Lighting Products | TYPE OUTDOOR-1 | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | SUB | 0 | WCPRI | Capri Lighting | SUBTOTAL - ALT #1 ADDER | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | | WKEEN | Keene Corp. Whse | ALT #2 -- ADDER | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | NTE | | | | Change shower trim from a flat lens to a drop lens | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | -20 | CAPR | ABC | CR1-SHR12IC ~Backout Flat lens | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 20 | CAPR | ABCE | CR1-SHR16IC ~Add drop lens | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | SUB | 0 | | | SUBTOTAL - ALT #2 ADDER | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | NPN | | | | Print as 2-Lump Sum and Press Space bar @ Total \$ | | | | |
| | | | 220 | | | | | | | |

Customize your dropdown lists for Status, Salesman, Select Code, Market Segment and others
 The User must be an Administrator to see this option.

Status: **OPEN** [Dropdown Arrow]

Description: [Dropdown Arrow]

- BID
- CLOSED
- GOT
- LOST
- NOREPT
- OPEN
- PLANPJ
- SPEC
- SPECCR
- Add New...**

Market Segment: [Dropdown Arrow]

Manufacturer Terms (IE: FOB, Terms, Lead Time, Etc.) are stored in Name System

You can set default FOB and other terms by Mfg in the Name and Address system.

File Add Default Change Save Print Name Delete Default

Detail Defaults Cust Numbers Contacts SLS

Customer Code DAYB
Firm Name DAY-BRITE, CAPRI, OMEGA

| CUSTOMER # | RecType | Category | Comments |
|----------------|------------|----------|--|
| EDI | | | |
| FTP | | | |
| MFG | MFG | TERMS | FOB FOB Tupelo Std Comm Rate 7.5 Freight Te... |
| PRICE LEVEL | | | |
| WEB SITE | | | |
| ALERTS | | | |
| DECIMAL PLACES | | | |

Cust Code DAYB Record Type MFG

Category TERMS Comments

Desc

- FOB
- Std Comm Rate
- Freight Terms
- Billing Inst
- Overage Split
- Terms & Conditions
- Lead Time

Delete

FOB = FOB Tupelo
Std Comm Rate = 7.5
Freight Terms = FOB Over \$1000
Billing Inst = Net 30 Days
Overage Split = 75/25
Terms Conditions = Net 30 Days

These terms and conditions from the Name and Address system will be inserted (See Below) on every quote and they can also be customized on the Quote To tab of a Quote.

Quote Lines Quote Header Quote SLS / Specifiers Quote To / Realization Quote Print File Cabinet

Displays MFG Totals and Logs Quoted Customers

| Got | Type | Quote Code | Code | Firm Name | Sell | Terms | FOB | Lead Time |
|--------------------------|------|------------|--------|----------------------|------------|-------------|---------------------------------|-----------|
| <input type="checkbox"/> | C | 08-0015 | ABC | ABC Contractors Inc. | \$7,502.00 | | | |
| <input type="checkbox"/> | C | 08-0015 | CONTR1 | Contractor 1 Inc. | \$7,502.00 | | | |
| <input type="checkbox"/> | M | 08-0015 | CAPR | DAY-BRITE, CAPRI, O | \$4,943.80 | Net 30 Days | FOB Tupelo / FOB Over \$1000 | 2 Weeks |
| <input type="checkbox"/> | M | 08-0015 | COOP | Cooper Lighting | \$33.13 | Net 30 Days | FOB Atlanta > \$2000 / > \$2000 | 2 Weeks |

Specification Types (Cross, Design & Build, Single Spec, Etc.) are easy to monitor and report.

You can tailor these default specification types to accomplish your needs.

Select Code Branch

Spec/Cross Source

| Spec / Cross Codes | |
|--------------------|-----------------|
| Code | Description |
| C | Cross |
| D | Design & Build |
| E | Existing Match |
| M | Multi-Name Spec |
| S | Single Name |

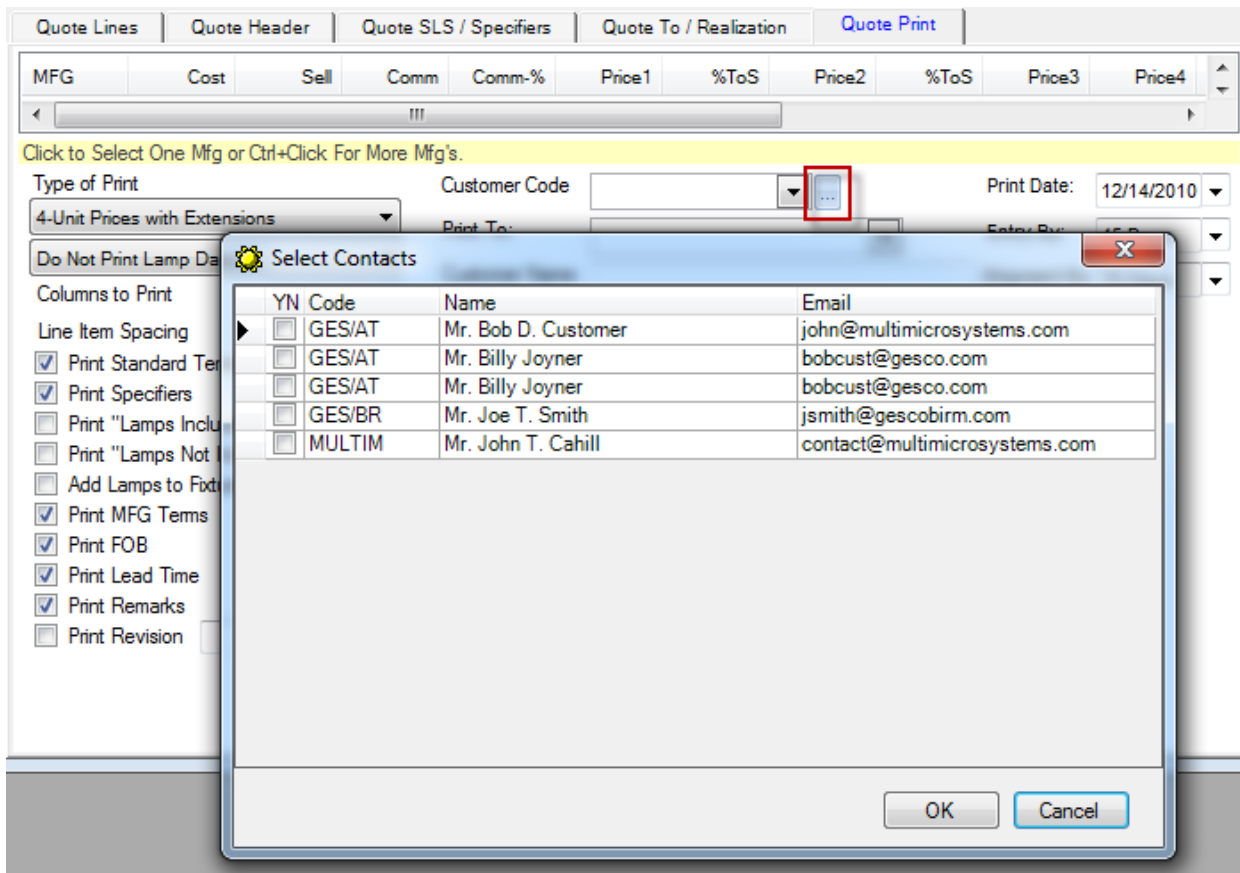
Customize Select Code by Customer

You can enter a Select Code by Customer in the Name and Address system. (IE: National Accounts, Etc.)

| Detail | Defaults | Cust Numbers | Contacts | SLS | | | | | | | | | |
|------------------|--|---------------------------------|------------------------------------|---------------------------------|--|----------------------------------|--------------------------------|--------------------------------|--------------------------------|---------------------------------|--|--|----------------------------------|
| Customer Code | <input type="text" value="GES/AT"/> | | | | | | | | | | | | |
| Firm Name | <input type="text" value="General Electric Supply"/> | | Bill To | <input type="text"/> | Tax Code | <input type="text"/> | | | | | | | |
| Address 1 | <input type="text" value="1001 Peachtree St."/> | | SLS Region | <input type="text"/> | Active | <input type="text" value="A"/> | | | | | | | |
| | <input type="text"/> | | SLS State | <input type="text" value="GA"/> | Tax ID | <input type="text"/> | | | | | | | |
| | <input type="text"/> | | SLS Terr | <input type="text"/> | Credit Limit | <input type="text" value="999"/> | | | | | | | |
| City, State, Zip | <input type="text" value="Atlanta"/> | <input type="text" value="GA"/> | <input type="text" value="30030"/> | Credit | <input type="text" value="GD"/> | Bus. Type | <input type="text" value="D"/> | | | | | | |
| County | <input type="text"/> | Country | <input type="text"/> | Short Name | <input type="text" value="General Electric Supply"/> | | | | | | | | |
| Shipping Inst. | <input type="text" value="No deliveries after 4PM"/> | Ship Loc | <input type="text"/> | Price Group | <input type="text" value="123456"/> | | | | | | | | |
| Contact Name | <input type="text"/> | CSR | <input type="text" value="SEW"/> | Order Select Code | <input type="text"/> | | | | | | | | |
| Phone | <input type="text"/> | Fax | <input type="text"/> | Release Number | <input type="text"/> | | | | | | | | |
| Retrieval Codes | <input type="text" value="1"/> | <input type="text" value="2"/> | <input type="text" value="3"/> | <input type="text" value="4"/> | <input type="text" value="5"/> | <input type="text" value="6"/> | <input type="text" value="7"/> | <input type="text" value="8"/> | <input type="text" value="9"/> | <input type="text" value="10"/> | <input type="checkbox"/> Extract to Web Status | | |
| | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | <input type="text"/> | Last Changed Date / By | <input type="text" value="5/25/2010"/> | <input type="text" value="DEM"/> |

Print and Email to a group of customers

It is now possible to send or print the quote to multiple customers at the same time.



Email through Outlook to put in Outlook Sent Items list

Set your method of sending email in SAW8 to Outlook and all messages will be logged in your Outlook Sent Items.



Paperless Office, File Cabinet and INDEX-Filer System to Store and Manage Documents.

Overview: There are two major components of our Paperless Office System. One is the **INDEX-FILER System** to all paperless documents and the other is the **File Cabinet** function in Projects, Quotes and Orders. These work together in that saving a document in Projects, Quotes and Orders will also update the **INDEX-FILER System**.

Documents are stored automatically in the following directories unless you specify other locations.

File Cabinet – Project - Store and Manage Documents related to a Project

Documents are stored in the \SAW8\PROJECT\PROJECTNAME .

File Cabinet – Orders or Quotes - Store and Manage Documents related to an Order or Quote with no Project

Documents are stored in the \SAW8\PROJECT\PONUMBER or QUOTECODE

File Cabinet – Miscellaneous Documents. - Store and Manage Documents not related to an Order, Quote or Project

Documents are stored in the \SAW8\PROJECT\ MISCELLANEOUS-DOCS.

INDEX-Filer System to Help Organize, Store and Manage Documents.

The **Index/Filer System** program will help you organize your documents with default file folders to accommodate your document needs. This program is designed with a simple and easy-to-use interface to help you find your documents quickly and easily. The indexing will help you drill down to bring up a small and accurate list of documents. To do this, use the blue filter bar at the top of any column to narrow the list. If you did not take the time to fill out the **INDEX-FILER System**, the documents are still viewable by drilling down the SAW8 Projects directory to find your document. In Projects, Quotes and Orders you can find your project documents under the **File Cabinet** Tab. Entries can be automatically generated when you print orders or manually added at any time.

When defaults are turned on, we save each printout from Projects, Quotes and Orders automatically to a pdf file. They are stored in the Projects folder under the SAW8 directory (\SAW8\PROJECTS\PROJECTNAME\). We have added a folder for documents not associated with a project under SAW8\PROJECTS\ MISCELLANEOUS-DOCS. There are subdirectories here that you can modify for your needs. We will start with defaults of \EMAILS, \FAX, \INVOICES, \MISC, \ORDERS, \POSTSALES, \QUOTES, \REPORTS.

The **Index/Filer System** saves the directory of each document, so they do not need to be stored on the same storage device as the SAW8 system.

This system supports copy, paste and drag-n-drop.

You can double click on a file name to open most compatible document types.

NOTE: - Every field is not required. You can customize the grid to just show the fields you need or leave the fields blank.

Drag a Column Header here to Group by that Column - Type into the Blue Filter Bar under a Heading to Filter/Find Data Row

| Project Name | Category | File Date | DOCDate | MFG | Customer | QuoteNumber | PONumber | UserID | MyCode | FileName | Ext |
|--------------|----------|-----------|---------|------|----------|-------------|----------|--------|--------|-------------|-----|
| ATLANTA-1 | Quote | 120511 | 113011 | DAYB | GES/AT | 11-3331 | | JKH | | 12345670 | pdf |
| ATLANTA-1 | Order | 120911 | 120211 | DAYB | GES/AT | 11-3331 | DEMO-1 | JKH | | DEMO-1 | xml |
| BRAVESPARK | Misc | 121211 | 121211 | GLOB | BSMISC | Q-5020 | 34-200 | WNA | BSMISC | 12345672 | Doc |
| BRAVESPARK | Specs | 121311 | 121311 | KEEN | GES/AT | | DEMO-3 | WNA | | ARCHT | XPS |
| GA-TECH-BB | Quote | 121511 | 121211 | LUTR | MAYNOR | 11-3342 | L60624 | JTC | JTCQ | 11-3342 | Doc |
| GA-TECH-BB | Order | 122711 | 122711 | KEEN | MASTER | 11-3342 | 323232 | JTC | JTCO | 323232 | Doc |
| GA-TECH-BB | Email | 122911 | 122911 | | | | | JTC | JTCE | 12345676 | Pdf |
| PEACHTREE | Quote | 120811 | 120811 | GLOB | GRA/NO | 11-3350 | 387672 | JKH | | 11-3350 | Doc |
| PEACHTREE | Order | 121611 | 121611 | KEEN | GRA/NO | 11-3350 | 97-456 | JKH | | 97-456 | Doc |
| PEACHTREE | Invoice | 122911 | 122711 | KEEN | GRA/NO | 11-3350 | 97-456 | JKH | | Pdf12345679 | Pdf |
| MISC | Docs | 120611 | 120211 | DAYB | MAYNOR | | | WNA | | MAYNOR | Doc |
| NEWJOB2 | Specs | 121411 | 121411 | | HERRY | | | JTC | | HERRY | Doc |
| NEWJOB3 | Fax | 121511 | 121511 | | HEERY | | | JTC | JTCF | NEWJOB3 | doc |

****** File Cabinet functions in Projects, Quotes and Orders ******

File Cabinet – Project - Store and Manage Documents related to a Project

Documents are stored in the \SAW8\PROJECT\PROJECT NAME .

Typical folders are \EMAIL, \ORDERS, \PROJECT, \QUOTES and \SUBMITTALS. You may add folders as needed.

File Cabinet – Orders - Store and Manage Documents related to an Order with no Project

Documents are stored in the \SAW8\PROJECT\PO NUMBER

Typical folders are \EMAIL, \ORDERS, \PROJECT, \QUOTES and \SUBMITTALS. You may add folders as needed.

File Cabinet – Miscellaneous Documents. - Store and Manage Documents not related to an Order or Project

Documents are stored in the \SAW8\PROJECT\ MISCELLANEOUS-DOCS.

Typical folders are \EMAILS, \FAX, \INVOICES, \MISC, \ORDERS, \POSTSALES, \QUOTES, \REPORTS. You may add folders as needed.

File Cabinet – Project - Store and Manage Documents related to a Project (IE: DEKALB STADIUM)

| File Name | File Date |
|---------------------------|-----------------------|
| M_SAMPLE_0621121441.pdf | |
| M_SAMPLE2_0621121141.pdf | 6/21/2012 11:41:26 AM |
| M_TESTPO-1_0621121143.pdf | 6/21/2012 11:43:21 AM |
| M_TESTPO-3_0621121141.pdf | 6/21/2012 11:41:58 AM |

You can Drag and drop any file into this Project File Cabinet. Quotes, Orders and other Documents go here.

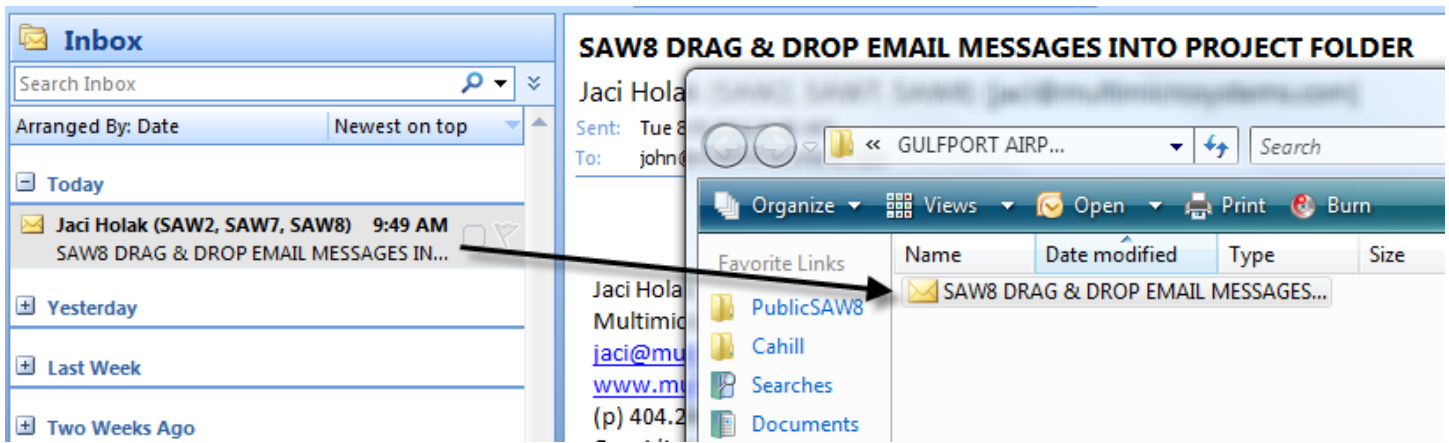
Add File will open the Windows Open File Dialog to select a file and Click Open to move the Document to Folder

Open Document – Select any file in the Cabinet a Click Open Document.

Delete Document – Select any file in the Cabinet a Click Delete Document.

Open Project Folder – Will open a Windows Lookup Screen to this Project Folder.

Outlook Attachments have a special format that requires you to Right Click and Copy then Right Click in the File Cabinet above and Paste. To Drag & Drop an Email Message, Click on the Open Project Folder dialog. Select the Outlook Message and Drag to the folder dialog window.

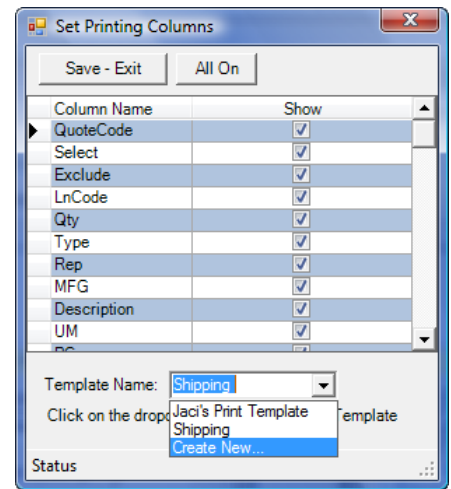


Print Templates to help turn report columns on or off

Create custom print templates for the columns that you want to print.

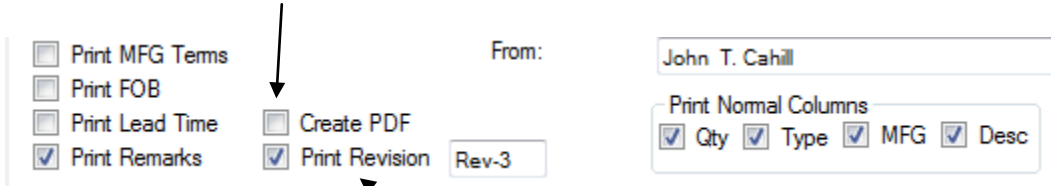
Print in Landscape

You can choose to print your documents in Portrait or Landscape formats. From the Preview screen, Click the Printer Icon, Click Properties, Click Finishing, and Check Landscape.



Print a PDF copy of the Quote to save in the Project Folder/File Cabinet

Just check the Create PDF box and fill out the customer date and click Print.



Print Revision Number on Quote

Just check the box and enter the revision number.

See the option to add an overlay.

See the option to print an image.

See the option to print a lot of text in one cell.

See the option to print manufacturers' terms.

See the automatic tax calculation capabilities.




Multimicro Systems

987 Flamecrest Drive - Stone Mountain Ga, 30083
 Phone: 404-296-8966 Fax: 404-296-0679

| | |
|--|--|
| To: Billy Cunningham A.E.C ELCTRIC 8431 NEW KINGS ROAD Jacksonville, FL 32999 PH: 904-766-6848 Fax 904-766-6666 | Job Name: ALTERNATES & SUBTOTAL Proj Name: ALTERNATES SUBTOTAL 1004 Peachtree St. Birmingham, AL 30000 Bid Date: 10/24/2012 |
|--|--|

| Specifiers | | |
|-----------------------|---------------|------------|
| Firm Name | Contact Name | Type |
| Contractor 1 Inc. | Mac Holak | Contractor |
| Jones Architects Inc. | Wes Allen | Architect |
| Smith Engineers Inc. | Mr. Jim Smith | Engineer |

Remarks: Check Fusing

| Qty | Type | Mfg | Description | Sell | Extd.Sell |
|-----|------|------|---|--------|-------------------|
| | | CHAM |  | | |
| 1 | | CHAM | CUTLER HAMMER BR1224L125P 125 Amp Mail Lug Indoor Load Center Main lug loadcenters br type - top feed surface/flush mount indoor nema 1 b1 box - 14-5/16 inches width x 16-3/4 inches height x 3-7/8 inches depth amp rating=125 Item Number: 6848659 Model: BR1224L125P UPC: 786676446655 Shipping Weight: 15.4 pounds | 300.00 | \$300.00 |
| | | | BASE BID | | |
| 200 | 4LPT | DAYB | 2GTG8432-01-UNV-1/4-EB 5 | 40.00 | \$8,000.00 |
| 20 | ABC | CAPR | CR1-SHR12IC | 20.00 | \$400.00 |
| | | | SUBTOTAL -- BASE BID | | \$8,700.00 |

Applying Invoices by Line Item

The Order System shows all Invoices per order and the Line Items attached to each invoice.

The screenshot shows the TESTPO-3 application window. At the top, there are menu options: File, Settings, Save, Add, Add Buy/Sell, Change, Exit, Help. Below the menu, the PO # is TESTPO-3, Entry is 5/15/2010, MFG is GLOB, and Cust is GES/AT. The total order amount is \$3,412.35. The job is DEKALB COUNTY STADIUM. The project is also DEKALB COUNTY STADIUM. The order lines section shows an invoice for 5/17/2010 with invoice number 506250, invoice date 5/24/2010, and an amount of 250. The order lines attached to this invoice are:

| INV | Qty | MFG | Description | UM | Sell | Comm-\$ | Comm-% | Ext Sell | Ext Comm |
|-----|------|------------------|-------------|--------|------|---------|----------|----------|----------|
| 20 | GLOB | 1 X 4 TROFFER | EA | 30.00 | 1.5 | 5.00 | \$600.00 | \$30.00 | |
| 5 | GLOB | 2LP440A12 | EA | 28.00 | 2.10 | 7.50 | \$140.00 | \$10.50 | |
| 1 | GLOB | 333175MAL-8 | EA | 105.00 | 8.75 | 8.33 | \$105.00 | \$8.75 | |
| 6 | GLOB | 609728 REFRACTOR | FA | 112.00 | 5.60 | 5.00 | \$672.00 | \$33.60 | |

Below the table, there are fields for Batch Processing Date (Today), Apply Date (052210), and Reconcile Date (010100). A 'Create Discrepancy' button is also visible. At the bottom, there are fields for All Y/N, Inv Code, Recon Code, Process Date, Invoice Number, Invoice Date, Invoice Amt, and Comm Amt.

Multiple documents open at the same time to help your analysis

The screenshot shows the Quote System Menu application window. The main window displays Quote 08-0005 with details: Quote No. 08-0005, Entry Date 5/16/2010, Bid Date / Time 5/19/2010 12:00:00 AM, Sell \$9,866.90, Book \$6,360.00, Lp Sell \$0.00, Lp Cost \$0.00, Prob-% 1.00, Job Name ALTERNATES & SUBTOTAL, Comm 1,674.00 % 16.9, LpMarg .00 % .00. A secondary window for Quote 08-0016 is open, showing: Quote No. 08-0016, Entry Date 5/3/2010, Bid Date / Time 12:00:00 AM, Sell \$3,087.50, Book \$2,470.00, Lp Sell \$500.00, Lp Cost \$400.00, Prob-% 1.00, Job Name LITHONIA PROJECT, Comm 617.50 % 20.0, LpMarg 100.00 % 20.0. The application has a ribbon-style menu with options like Lookup, Jump, Settings, Line Item Options, Print/Export, and Help. The status bar at the bottom shows the current quote (08-0005) and the active quote (08-0016).

Bid board is integrated directly into the Quote system

You no longer have to import quotes into the Bid Board System. Simply check the ones you want to appear on the bid list.

The screenshot shows the 'Quote Header' tab of a software interface. The 'Location' field contains '1004 Peachtree St.'. A red box highlights the 'Bid Board' checkbox, which is checked. Other fields include 'City' (BirmingHam), 'State' (AL), 'Zip' (30000), and 'Order Entry By' (45 Days). A 'Free Lock' button is visible at the bottom right.

You do not have to pull up the Quote to put it in the bid list. Put a check in the Bid Board column on the Lookup screen while in the Quote System or Bid Board System.

The screenshot shows the 'Quote Lookup' window with a table of quote data. A red box highlights the 'Bid Board' column, which contains checkboxes for each row. An arrow points from the text above to this column.

| Job Name | QuoteCode | Entry Date | Bid Date | Status | SLSQ | E-By | Location | Sell | Comm-\$ | Comm-% | Bid Board | La |
|-------------------------|-----------|------------|------------|--------|------|------|--------------|-------------|-----------|--------|-------------------------------------|----|
| LIGHTOLIER PROJECT | 08-0017 | 2010-05-03 | | OPEN | JTC | JTC | GA,ATLANTA | \$3,776.50 | 566.50 | 15.00 | <input type="checkbox"/> | 20 |
| LITHONIA PROJECT | 08-0016 | 2010-05-03 | | OPEN | JTC | JTC | GA,ATLANTA | \$3,087.50 | 617.50 | 20.00 | <input type="checkbox"/> | 20 |
| LOT PRICES FROM VENDOR | 08-0026 | 2010-05-14 | | OPEN | JKH | JKH | GA,ATLANTA | \$493,951.0 | 24,703.03 | 5.00 | <input type="checkbox"/> | 20 |
| PEACHTREE CORNERS | 08-0020 | 2010-05-02 | 2010-05-22 | GOT | JTC | JTC | GA,ATLANTA | \$18,600.00 | 3,200.00 | 17.20 | <input type="checkbox"/> | 20 |
| PIPE AND WIRE SAMPLE | -PIPEWIRE | 2010-05-15 | | OPEN | JTC | JTC | GA,ATLANTA | \$1,096.54 | 215.59 | 19.66 | <input type="checkbox"/> | 20 |
| PLAZA DEPT STORE | 08-0019 | 2010-05-11 | 2010-05-31 | LOST | WES | WES | GA,MACON | \$1,545.00 | 146.25 | 9.47 | <input type="checkbox"/> | 20 |
| REP LOT PRICES | 08-0024 | 2010-05-02 | 2010-05-14 | OPEN | JTC | JTC | GA,ATLANTA | \$203,760.0 | 1,217.69 | 0.60 | <input checked="" type="checkbox"/> | 20 |
| SEARS PARKING DECK BASE | 08-0022 | 2010-05-04 | 2010-05-24 | GOT | JTC | JTC | TN,NASHVILLE | \$59,064.00 | 8,864.00 | 15.01 | <input type="checkbox"/> | 20 |
| SEARS STORE | 08-0006 | 2010-05-15 | 2010-05-29 | OPEN | JTC | JTC | GA,ATLANTA | \$1,029.60 | 100.62 | 9.77 | <input checked="" type="checkbox"/> | 20 |
| SEARS STORE | 08-0018 | 2010-05-11 | 2010-05-29 | OPEN | JKH | JKH | GA,ATLANTA | \$1,255.78 | 251.18 | 20.00 | <input checked="" type="checkbox"/> | 20 |
| SUBTOTAL SAMPLE | 08-0027 | 2009-05-14 | 2010-05-31 | OPEN | JTC | JTC | GA,ATL | \$10,584.00 | 1,051.80 | 9.94 | <input checked="" type="checkbox"/> | 20 |
| TEAR DROP OFFICES | 08-0021 | 2010-05-14 | 2010-05-31 | GOT | WES | WES | AL,BIRMINGHA | \$6,611.00 | 661.00 | 10.00 | <input type="checkbox"/> | 20 |
| THOMAS LIGHTING JOB | 08-0015 | 2010-05-03 | | OPEN | JTC | JTC | GA,ATLANTA | \$7,502.01 | 1,500.51 | 20.00 | <input checked="" type="checkbox"/> | 20 |

Requested Quote prices field to log customers that requested a job quote. (Changed to Sent after Quoted.)

The screenshot shows the 'Quote To / Realization' tab with a table titled 'Displays MFG Totals and Logs Quoted Customers'. A red box highlights the 'Requeste' column, which contains status codes (R, S, N) and a dropdown menu. An arrow points from the text above to this column.

| Requeste | Got | Type | Quote Code | Code | Firm Name | Contact Name | SLS |
|----------|--------------------------|------|------------|--------|-------------------|---------------------|-----|
| R | <input type="checkbox"/> | C | 08-0005 | 999999 | MULTIMICRO SYSTE | Mr. John T. Cahill | JTC |
| Code | Description | | 08-0005 | CONTR1 | Contractor 1 Inc. | Mr. Buddy McClinton | ALA |
| R | Requested | | 08-0005 | CONTR1 | Contractor 1 Inc. | Mr. Buddy McClinton | ALA |
| S | Sent | | 08-0005 | CONTR1 | Contractor 1 Inc. | Mr. Buddy McClinton | ALA |
| N | Don't Send | | 08-0005 | CONTR1 | Contractor 1 Inc. | Mr. Buddy McClinton | ALA |
| | | | 08-0005 | CONTR1 | Contractor 1 Inc. | Mr. Buddy McClinton | ALA |
| | | | 08-0005 | CONTR1 | Contractor 1 Inc. | Mr. Buddy McClinton | ALA |

New Tax Logic to Total before tax and calculate taxes

To use the Tax Line Code, add a BTX (Subtotal before Tax) line and let the system calculate the totals before taxes are added in. Then, add another line and put TAX in the LnCode field. Then enter the Commission percent (5 = 5%) in the green box.

| Line Items | | | | | | | | | | | |
|-------------------------------------|--------------------------|--------|-----|------|------|---------------------|---------------------|----------|---------|----------|------|
| Active | Note | LnCode | Qty | Type | MFG | Description | Alt-G = Goto / Find | Sell | Comm-\$ | UOverage | Comm |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 100 | AA | GLOB | DEMO | | 60.00 | 10.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 200 | AA | GLOB | DEMO | | 60.00 | 10.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 20 | BB | KEEN | SAMPLE | | 15.00 | 5.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 20 | BB | KEEN | SAMPLE | | 15.00 | 5.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | BTX | 0 | | | SUBTOTAL BEFORE TAX | | 18600 | 3200 | 0 | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | TAX | | | | Total TAX | | 930.00 | 5.00 | | |
| | | | 340 | | | | | 19530.00 | 3200 | 0 | |

To break out the Local, State and Federal Taxes, use the following LnCodes after the BTX line: TXL, TXS, TXF. For each line, enter the Commission percent in the green box. At the end, add the TAX line to total the breakouts and give the grand total.

| Line Items | | | | | | | | | | | |
|-------------------------------------|--------------------------|--------|-----|------|------|---------------------|---------------------|----------|---------|----------|------|
| Active | Note | LnCode | Qty | Type | MFG | Description | Alt-G = Goto / Find | Sell | Comm-\$ | UOverage | Comm |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 100 | AA | GLOB | DEMO | | 60.00 | 10.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 200 | AA | GLOB | DEMO | | 60.00 | 10.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 20 | BB | KEEN | SAMPLE | | 15.00 | 5.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 20 | BB | KEEN | SAMPLE | | 15.00 | 5.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | BTX | 0 | | | SUBTOTAL BEFORE TAX | | 18600 | 3200 | 0 | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | TXL | | | | Local Tax | | 930.00 | 5.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | TXS | | | | State Tax | | 744.00 | 4.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | TXF | | | | Federal Tax | | 744.00 | 4.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | TAX | | | | Total TAX | | 2418.00 | | | |
| | | | 340 | | | | | 21018.00 | 3200 | 0 | |

Assembly Breakouts / Kits / Consisting of / Parent Child

Let our system compute your assembly totals. Enter the BKS top assembly line without prices. Then enter ACC lines for components or accessories with pricing and the quantity of each item in one kit. Enter the BKE line to signal the end of the assembly. The extended sell price of 5 assemblies would be \$150.00

| Line Items | | | | | | | | | | | |
|-------------------------------------|-------------------------------------|-------|-----|------|------|---|---------------------|-------|---------|---|------|
| Activ | Note | LnCod | Qty | Type | MFG | Description | Alt-G = Goto / Find | Sell | Comm-\$ | U | Comm |
| <input type="checkbox"/> | <input checked="" type="checkbox"/> | NPN | | | | Assembly Breakouts / Kits / Consisting of | | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | BKS | 5 | KIT | DAYB | 2GTG-8432-01-UNV-1/4/EB | | 30 | 2.8 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | ACC | 1 | PT1 | DAYB | 2GTG-8432 | | 10.00 | 0.80 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | ACC | 1 | PT2 | DAYB | 01-UNV-1/4/EB | | 20.00 | 2.00 | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | BKE | | | | End of Assembly Components | | | | | |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | NPN | | | | Enter BKS line with no pricing, then add parts with prices. | | | | | |
| <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | NPN | | | | Enter BKE to end the components. We will total the BKS. | | | | | |

Enhanced Type Ahead and Auto Fill features

New Type Ahead and Auto Fill properties. The Description drop down can be set to auto drop down when you start typing. It can also be set to Auto Type which populates the description based on matching catalog numbers. Note: You can turn these features off if you prefer in your defaults.

| Quote Lines | | | | | | | | | | Quote Header | Quote SLS / Specifiers | Quote To / Realization | Quote Print |
|-------------------------------------|--------------------------|--------|------|------|------|--------------------------|---------------------|---------|---------|--------------|------------------------|------------------------|-------------|
| Line Items | | | | | | | | | | | | | |
| Active | Note | LnCode | Qty | Type | MFG | Description | Alt-G = Goto / Sell | Comm-\$ | UOv | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | | | | BASE BID | | | | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 200 | 4LPT | DAYB | 2GTG8432-01-UNV-1/4-EB | | 40.00 | 9.75 | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 20 | ABC | CAPR | Description | | | | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | SUB | | | | 2GTG8332-01-UNV-1/3-EB | | | | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | | | | 2GTG8432-01-UNV-1/4-EB | | | | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | | | | OWN232-120-1/2EB | | | | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | -200 | 4LPT | DAYB | TYPE OUTDOOR-1 | | | | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | | 200 | 3LPT | DAYB | 2GTG8332-01-UNV-1/3-EB | | 38.00 | 8.25 | | | | |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | SUB | | | | SUBTOTAL - ALT #1 DEDUCT | | -400.00 | 0.00 | | | | |
| | | | 228 | | | | | 9866.90 | 1674.00 | | | | |

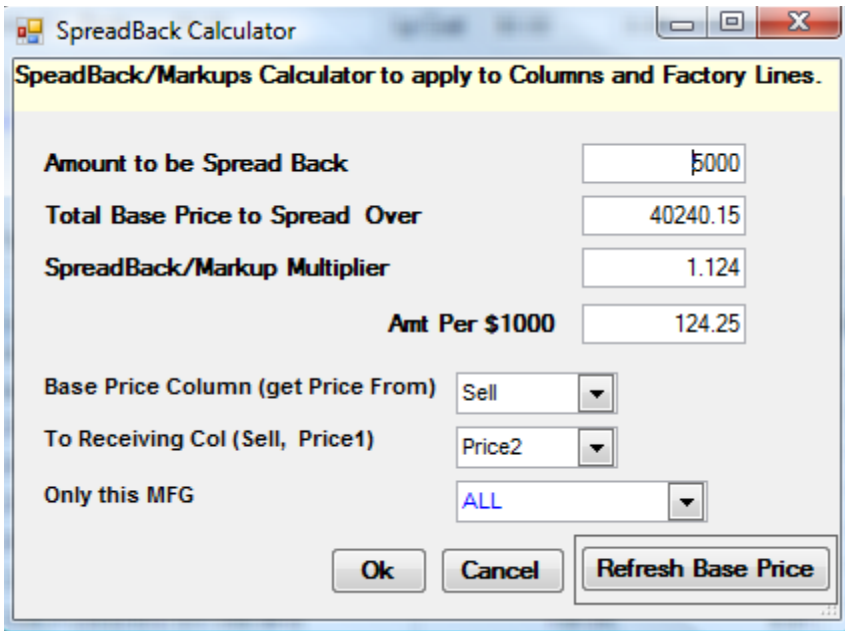
Line item values are automatically recalculated and shown on the grid footer

Zoom in/out feature in all the grids

| QuoteCode | Select | Exclude | LnCode | Qty | Type | Rep | MFG | Description | UM | PC | Cost | Sell | Comm% |
|-----------|--------------------------|--------------------------|--------|-----|------|-----|------------|----------------------------|----|----|-------|-------|-------|
| 08-0016 | <input type="checkbox"/> | <input type="checkbox"/> | | 25 | A | JTC | LITH | 2GT440A12120ESPWS1836LPSCW | EA | | 37.00 | 46.25 | 0 |
| 08-0016 | <input type="checkbox"/> | <input type="checkbox"/> | | 4 | JTC | GE | F40CWRS/WM | | EA | | 2.00 | 2.50 | 0 |
| 08-0016 | <input type="checkbox"/> | <input type="checkbox"/> | | 10 | B | JTC | LITH | ELM2 | EA | | 31.00 | 38.75 | 0 |
| 08-0016 | <input type="checkbox"/> | <input type="checkbox"/> | | 35 | C | JTC | LITH | C240120ES | EA | | 16.00 | 20.00 | 0 |
| 08-0016 | <input type="checkbox"/> | <input type="checkbox"/> | | 2 | JTC | GE | F40CWRS/WM | | EA | | 2.00 | 2.50 | 0 |
| 08-0016 | <input type="checkbox"/> | <input type="checkbox"/> | | 15 | D | JTC | LITH | WC240-120ES | EA | | 45.00 | 56.25 | 0 |
| 08-0016 | <input type="checkbox"/> | <input type="checkbox"/> | | 2 | JTC | GE | F40CWRS/WM | | EA | | 2.00 | 2.50 | 0 |

Markup / Spread Back features in Quotes and Order

This provides a simple and efficient way to calculate a given markup or deduct amount back to each line item. This can be for one, many or all factories and for any price column. As shown in the example below, I entered \$5000 to be spread back to the total job of \$40,240.15 Enter a -5000 to deduct. Click **OK** and our system will do the calculating for you. This feature will save you a great deal of valuable time.



Help System and Frequently Asked Questions.

Press F1 for the Help System

You can Press F1 or Click Help for a lot of support features and then Click the Help System again. One of the outstanding features of the SAW8 Help System is the answers to the questions users ask us frequently. Please Click on FAQ.

Frequently Asked Questions (FAQ)

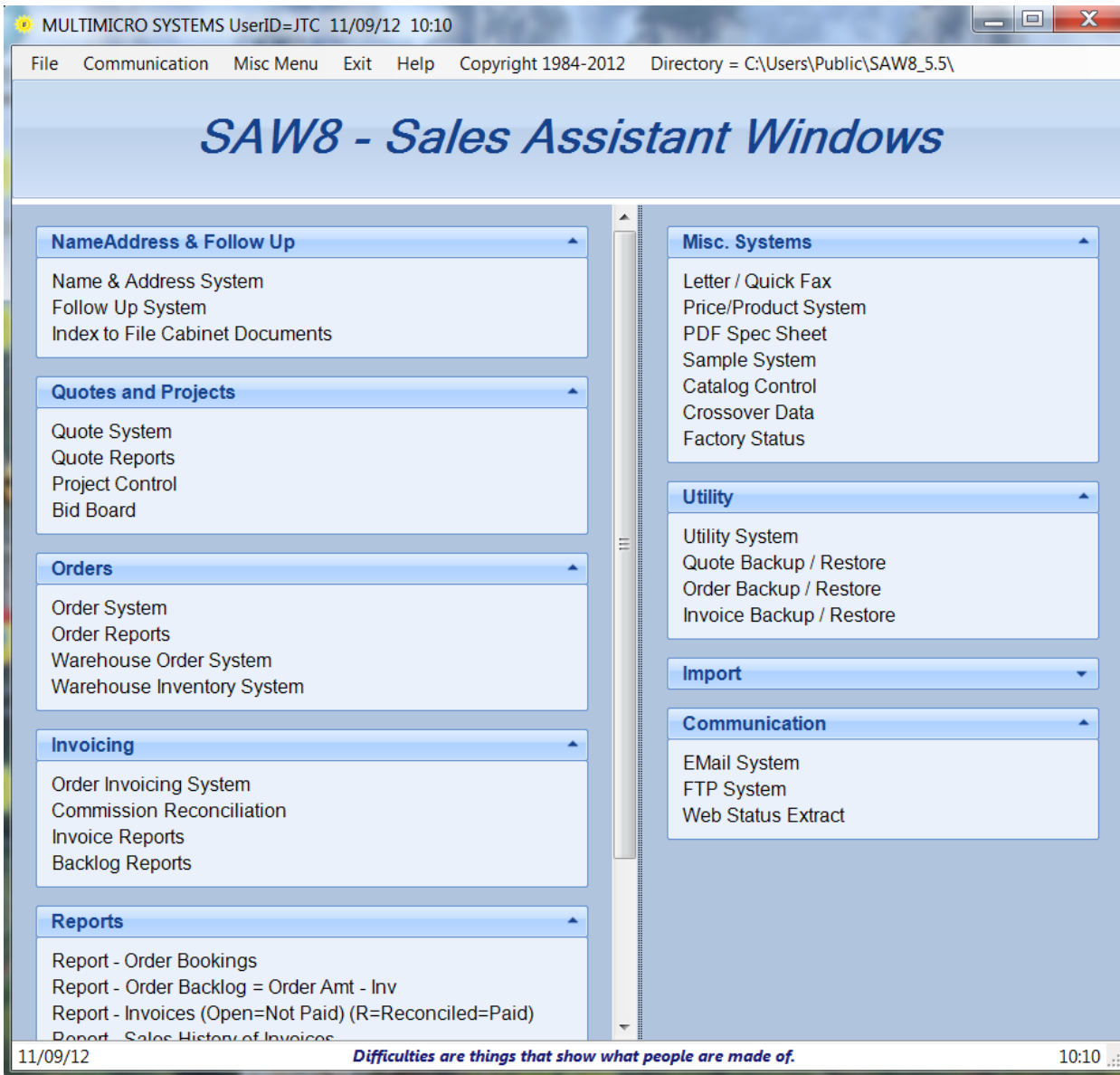
New Calendar feature in the Follow up System

Use the Calendar tool with reminders to notify you of outstanding work items.

The screenshot shows the 'Calendar' tab in the Follow up System. The interface includes a 'TODOLIST' dropdown, 'MSC' filter, and view options for 'Today', '5 Days', '7 Days', and 'Month View'. The calendar grid shows tasks for April, May, and June 2009. A '3 Reminders' window is open, displaying the following details:

| Subject | Due in |
|--|------------------|
| ARC 222222 | 1 minute overdue |
| JTC 600BBE157122 ** BOBBY DODD STADIUM/J808... | 1 minute overdue |
| MSC THE SAMPLE COMPANY2 | 1 minute overdue |

Additional reminder details include: Start time: 4/24/2009 3:52 PM, Location: 20, and a 'Snooze' option for 5 minutes.



Customize and save the Main Menu options by User

