



# Multimicro Systems

December , 2005

Ph: 404.296.8966

Special Report

## Buy / Sell System

*"Control your Buy/Sell Business"*

*"Integrated with SAW but reported independently"*

*"Print Buy Orders"*

*"Print Invoices to your customers"*

*"Flexible Reporting and Tracking"*

*"Control all Buy/Sell by Job Name"*

*"Make sure you get paid"*

**The Buy/Sell System is integrated within your existing SAW7 System. It provides the reporting and tracking features that allow you to easily manage your buy/sell transactions. It has a flexible feature to create invoices for any or all items on an order. The customized reporting features keep track of all your payables and receivables. The profit on a job also includes any commissions due you from orders placed with the factory.**

- Automatically create and print Invoices to your Customers
- Reporting, and tracking features allow you to easily manage buy/sell
- The pre-defined process will let you track both buy and sell prices from quotes to orders
- Automated templates and prompts streamline the buy/sell procedures
- Custom Notes are inserted automatically based on type of order
- Print Purchase Orders to Customers to buy material using the lot price option if needed
- Apply Invoices from MFG and track commission payments
- Track both Standard and Overage Commissions
- Maintain one system for regular and Buy/Sell orders
- Job Name Lookup enables grouping of orders and invoices by job for Buy/Sell reporting

**Sell Order to Invoice Customer** - Sell order containing a lot amount for profit. It shows both Sell and Buy prices but totals to the sell price. After the goods are received, you can add line items for any freight, taxes or other charges and invoice the customer from this order.

**Order to Mfg from Distributor** - Order(s) created from the Distributor to Rep order to send to each MFG reflecting the bill of material with buy unit price and earned commissions from the MFG if any.

**Buy Order to Mfg From Rep** - Order(s) entered to track purchases directly from the MFG that the Rep will pay the MFG for. It may or may not have commission.

**Buy Order to Dist From Rep** - Order(s) entered to track purchases directly from the Dist that the Rep will pay the Dist for. It would not have commission. This order is not included in the regular order system.

**This system costs \$500**

A sell order will look like this. It shows both buy and sell prices with job profit.

<b>Select Buy/Sell Order Type</b>		PO #	1234BS	Entry	020105	MFG	Cust	Sell \$	40000.00		
<input checked="" type="radio"/> Sell Order to Invoice Customer <input type="radio"/> Order to MFG from Distributor <input type="radio"/> Buy Order to MFG from Rep <input type="radio"/> Buy Order to Distributor from Rep <input type="checkbox"/> Use Current PO to Create New		Job	GT TECH BLDG B/S	Q	0	BSMS	GES/AT	Profit \$	5000.00		
<b>Select from the available Buy/Sell order types</b>		LN	Qty	Typ	MFG	Description	INV	Sell	Buy	Com\$	Com%
		998				BUY/SELL - GES/AT	<input type="checkbox"/>	SELL	BUY-PRC	COMM\$	
		001	1000	AA	KEEN	4 X 4 TROFFER	<input type="checkbox"/>	38.00	33.00	3.30	10.00
		002	100	BB	KEEN	2 X 4 WRAPAROUND	<input type="checkbox"/>	20.00	20.00	1.00	5.000
		003	1		BSMS	FREIGHT CHARGES	<input type="checkbox"/>				
		004	1		BSMS	TAXES	<input type="checkbox"/>				
		998			BSMS	REP PROFIT ON JOB \$5K	<input type="checkbox"/>				
		998			BSMS	REP COMMISSION \$3.4K	<input type="checkbox"/>				
		999	TOTAL			COMMISSION % = 8.5	<input type="checkbox"/>	40000.00	35000.00	3400.00	

**Buy/Sell Reports:** From the main menu, click on Reports and select Report – Order Shortage – Buy/Sell Select Buy/Sell at the bottom and set your date range for Buy/Sell orders. This report will show you all payables and receivables. The profit on a job would also include any commissions due you from orders placed with the factory.

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*Multimicro Systems*      02/27/06      Buy Sell Orders
SELECTION = SDate - 01/01/05  EDate - 02/28/05  Stat - ALL Inc Hold - NO
SLS - ALL Sel Cd - ALL S/J - ALL Last Chg By - ALL Spec - ALL
JOB NAME                    PO/INVOICE #      MFG  CUST  SLS  DATE   OCR      SELL  PROFIT/COMM
GT TECH BLDG B/S            1234BS           BSMS GES/AT GEO 02/01/05  o    40000.00    5000.00
GT TECH BLDG B/S            1234BS-GES/AT    BSMS BS Misc BSX 02/02/05  c    35000.00     0.00
GT TECH BLDG B/S            GES1234BS--KEEN  KEEN GES/AT GEO 02/02/05  o    34000.00    3400.00
Order Total Receivable = 40000  Total Payable = 35000  MFG Com Due = 3400  Job Total Profit = 8400

GT TECH BLDG B/S            GES1234BS--KEEN-INV  KEEN GES/AT GEO 02/02/05  o    34000.00    3400.00
GT TECH BLDG B/S            1234BS-GES/AT-INV  BSMS GES/AT BSX 02/02/05  o    35000.00     0.00
GT TECH BLDG B/S            1234BS-JONES-INV  BSMS GES/AT GEO 02/02/05  o    40000.00    5000.00
INV Total Receivable = 40000  INV Total Payable = 35000  INV MFG Com Due = 3400  INV Total Profit = 8400
Job Total Receivable = 40000  Job Total Payable = 35000  Job MFG Com Due = 3400  Job Total Profit = 0
  
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This report shows that we have invoiced the customer for \$40000 that has not been paid. We have a payable of \$35000 that is to be paid to the manufacturer that we purchased the material from. We are also due \$3400 commission from the manufacturer. We will get \$5000 profit on the job, plus the \$3400 commission for a total of \$8400. The received profit of zero means we have accounts to settle.

Questions or Comments please contact John Cahill or Wes Allen  
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